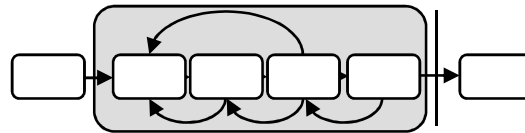


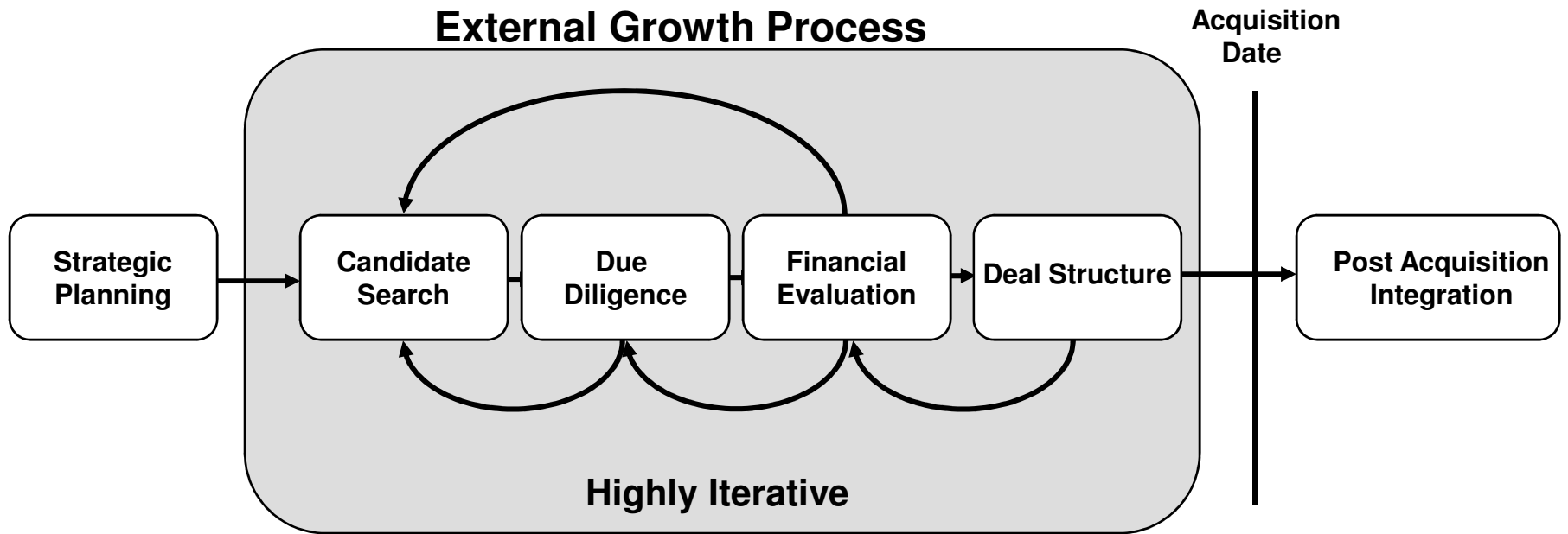
Novus Business Services

Acquisition Process Model

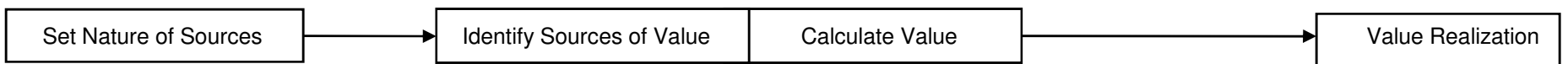


EXTERNALLY GENERATED GROWTH

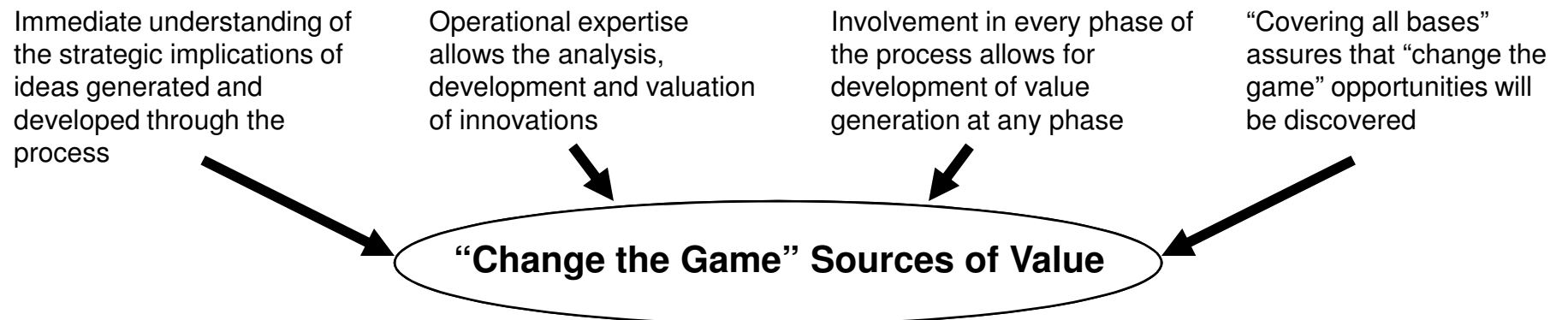
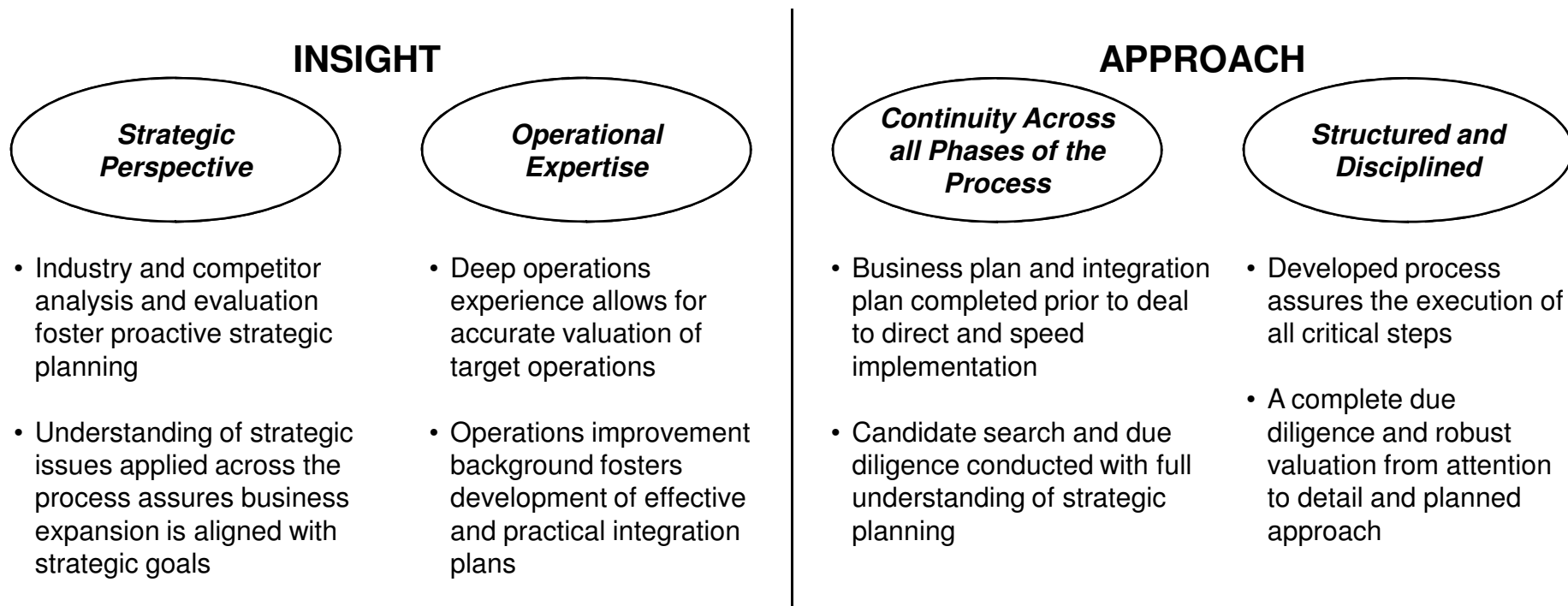
The Novus Business Services External Growth Process



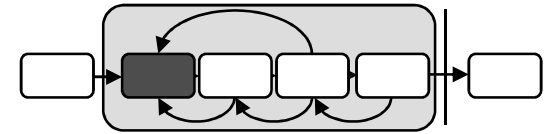
VALUE CREATION PROCESS



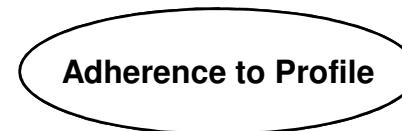
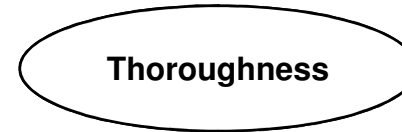
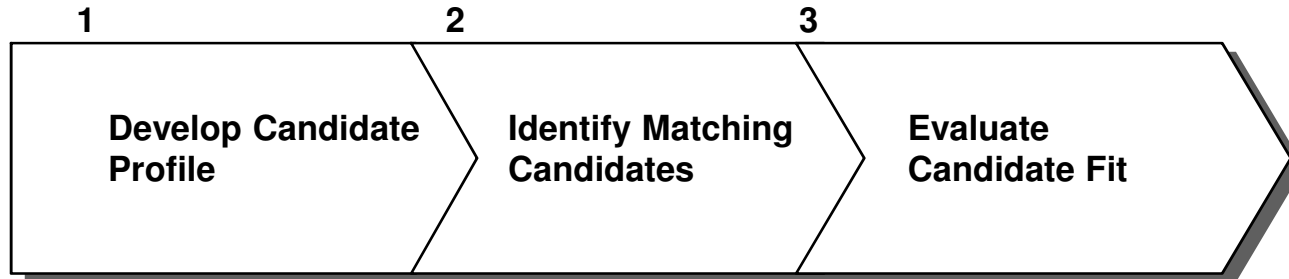
Through the Implementation of Our Comprehensive Approach, Novus Business Services Not Only Assures a Diligent Conventional Approach, But Goes Beyond Standard Thinking to Identify and Capture Sources of Value Unseen by the Seller or the Market



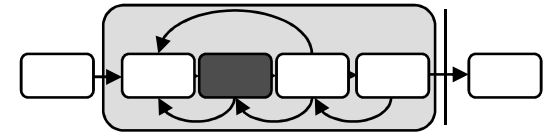
CANDIDATE SEARCH



Steps:



DUE DILIGENCE



Steps: 1

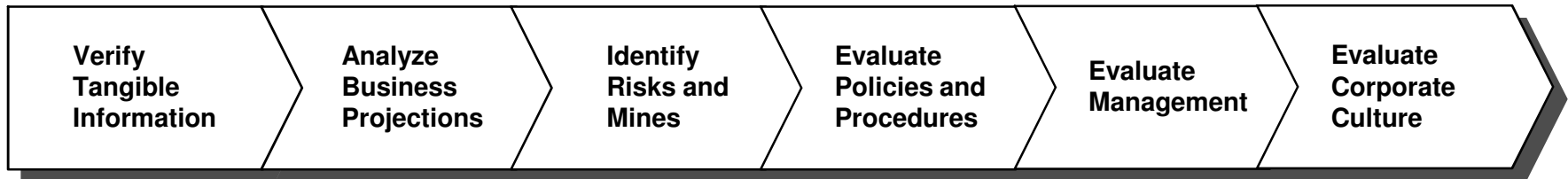
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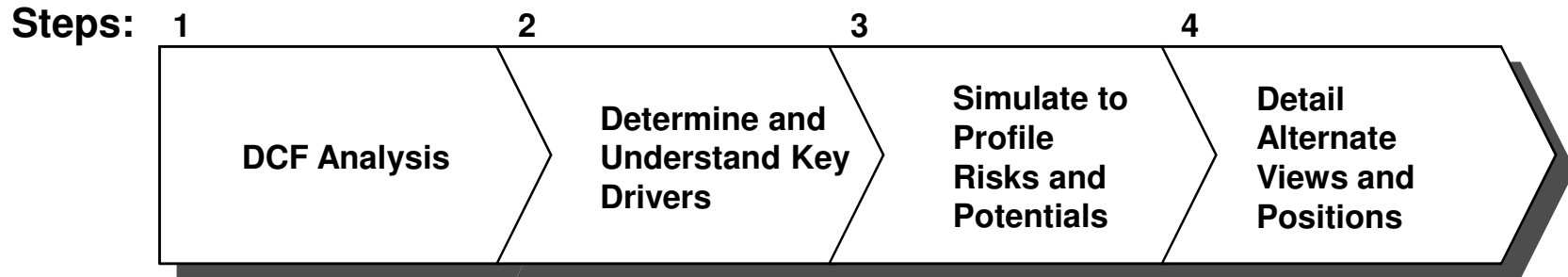
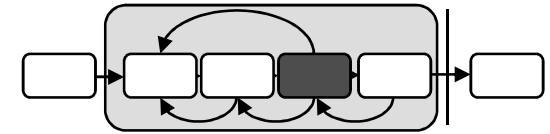
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5

6



FINANCIAL EVALUATION/VALUATION



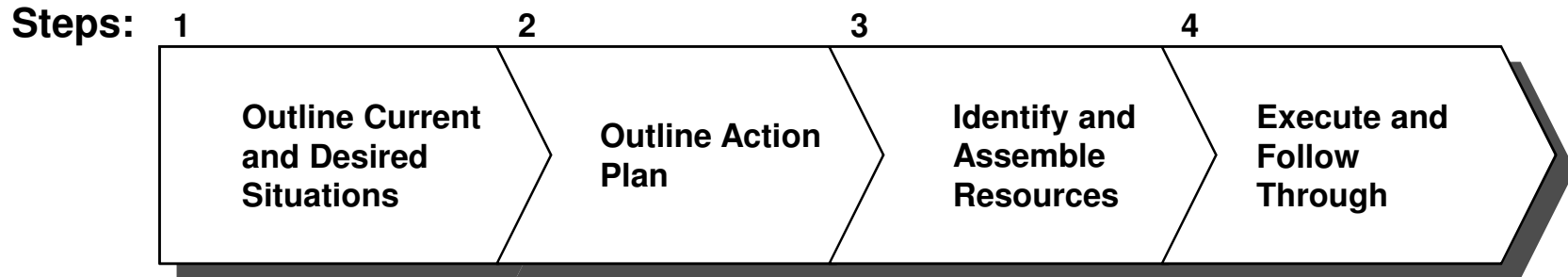
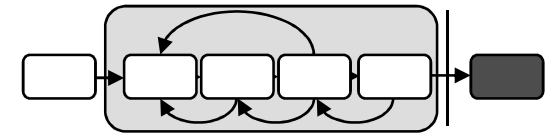
Segregation of Value Sources

Developed Range of Outcomes Profile

Detailed Key Drivers

Understanding of Other Valuations

INTEGRATION



Focus on Speed

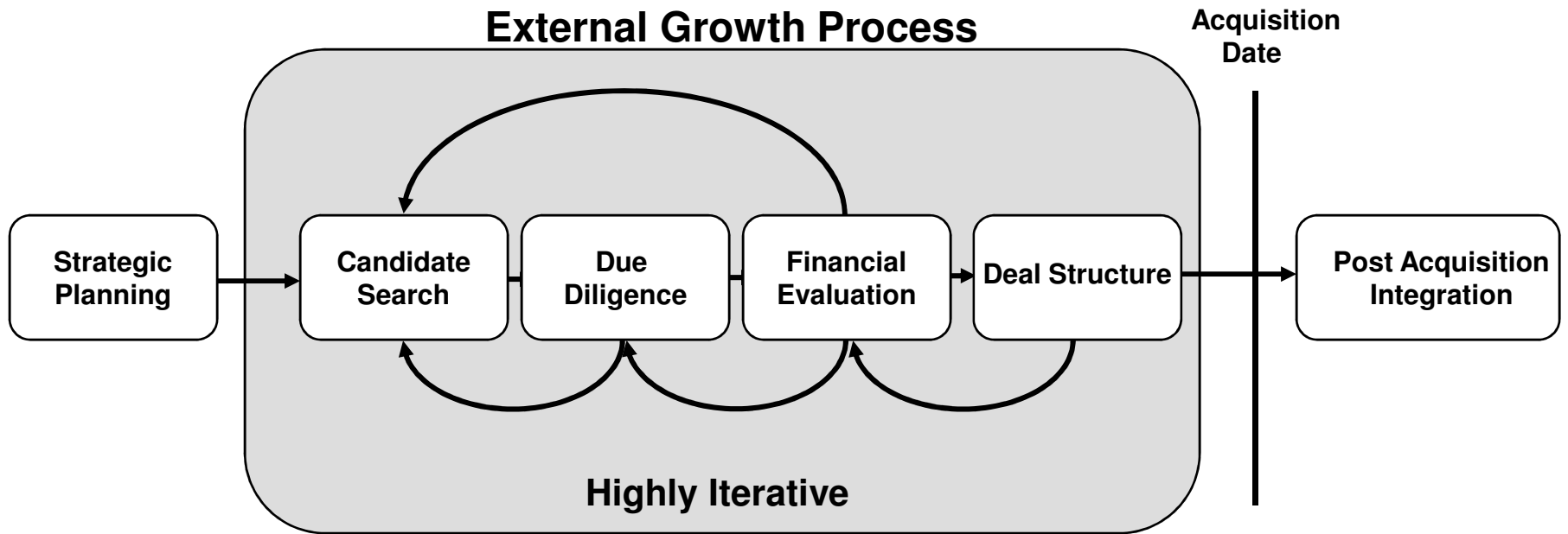
Availability of Proper Resources

Well-Defined Plan

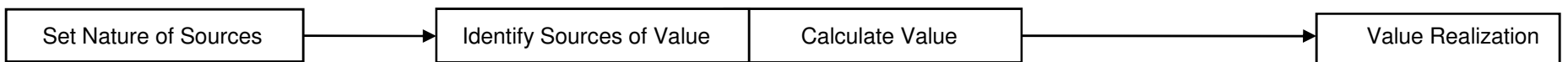
The Correct Metrics

EXTERNALLY GENERATED GROWTH

The Novus Business Services External Growth Process

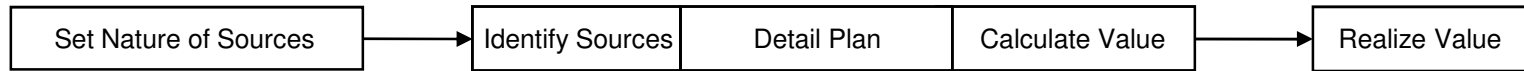


VALUE CREATION PROCESS



VALUE CREATION PROCESS

Process



Deliverables

- Defined corporate strategy
- Target candidate profile

- Going forward business plan
- Detailed integration plan
- Acquisition risk profile

- Results, improved cash flow
- Business metrics recommendation

Novus Business Services

